

## Joel D. Lerner

*Lerner & Holmes PC*, Boston, MA  
Shareholder

1995- Present

Legal advisor to real estate owners and investors, lenders, developers and corporate users, specializing in transactions involving tax-exempt investors.

### Previous Professional Experience

- *The Boston Company Real Estate Counsel, Inc.*, Boston, MA 1987-1994  
(*Mellon/McMahan Real Estate Advisors, Inc.*)

Senior Vice President and General Counsel: Responsible for the coordination of all legal matters affecting the company and its clients, including legal structuring of real estate and financing transactions; selection and supervision of outside counsel and internal legal staff; compliance with ERISA, the Investment Advisers Act of 1940, Internal Revenue Code, and other applicable laws; documentation and negotiation of application and commitment letters as well as acquisition and disposition of client investments.

Managing Director, Capital Transactions and New Product Development: Responsible for development of international real estate and REIT investment strategies as well as client portfolio management. Directed the structuring and negotiation of complex financial investments in real estate debt and equity positions.

- *Paul, Weiss, Rifkind, Wharton & Garrison*, New York, NY 1979-1987

Intensive real estate practice including institutional investment, development and financing, commercial leasing, and restructuring matters.

- *Prior Teaching Affiliations*:

Babson College, Adjunct Lecturer in Business Law  
New York University  
The Wharton School of the University of Pennsylvania, Lecturer

### Education

*The University of Pennsylvania Law School* Juris Doctor 1979  
Editor, *University of Pennsylvania Law Review*  
*Magna Cum Laude*

*The Wharton School of the University of Pennsylvania*  
Master of Science in Accounting 1976  
Bachelor of Science in Economics *Summa Cum Laude* 1975